

**Education Supplement ~ to the resume of
RICHARD J. HAGAR, SRA**

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National Speaker - Author - Lecturer - Educator

Appraisal AND Real Estate Agent Courses Taken:

Business Practices & Ethics.	5 credit hours 07/13	Proposed Trainee Regs.	6 credit hours 8/05
Appraisal Curriculum Overview.	7 credit hours 07/13	State Licensing Update.	3 credit hours 8/05
Current Issues in WA Real Estate.	3 credit hours 07/13	Professional's Guide to URAR.	3.5 credit hours 7/05
Washington Real Estate Transitions.	3 credit hours 07/13	Mathematical Modeling.	3.5 credit hours 7/05
Foreclosure Fairness Mediation & Short Sales.	4 credit hours 06/13	Battle in Seattle: Residential Hot Buttons.	3 credit hours 7/05
Law and the Appraiser	2 credit hours 05/13	Beat The Clock.	3 credit hours 7/05
Government Loans	3 credit hours 05/13	Appraising Ultra High End.Homes.	3 credit hours 7/05
All Residential All Day.	7 credit hours 03/13	New appraisal Forms.	3 credit hours 7/05
Regression Analysis.	2 hours 09/12	Hot Topics.	3 credit hours 7/05
USPAP Update 2012-2013.	7 credit hours 09/12	Math Modeling.	3 credit hours 7/05
18 th Annual Real Estate Conference.	7.5 credit hours 12/11	Appraising The Tough Ones (AI).	3 credit hours 5/05
Red Flags.	4 credit hours 11/11	Mortgage Fraud Case Studies	6 credit hours 2/05
RESPA Reform	3 credit hours 10/11	Real Estate Agent Ethics	3.5 credit hours 12/04
Distressed Properties	3 credit hours 10/11	Appraisers' Toolbox and Technology.	4 credit hours 11/04
ACOW Summit XIII Presenter of class ~ The Art of Appraisal		If Only the Appraiser Had Said No.	3 credit hours 8/04
Adjustments.	3 credit hrs 08/11	Fannie Mae Forms Workshop	3 credit hours 8/04
USPAP & Fannie Mae Compliance Issues	2 credit hours 08/11	Analyzing Small Income Investment Properties	3 credit hours 6/04
Medley of Appraisal Issues.	3 credit hours 08/11	They Got Caught (Pro Directions).	3 credit hours 5/04
The Dirty Dozen.	3 credit hours 7/11	Understanding Credit Scoring (Chicago Title).	3 credit hours 5/04
7 Hour National USPAP.	7 credit hours 11/10	Data Sources for Real Estate (AI)	2 credit hours 5/04
ACOW Summit XII, Day 1	6 credit hours 8/10	Basic Income Capitalization (310)(AI).	30 credit hours 2/04
ACOW Summit XII Day 2	6 credit hours 8/10	What's Legally Permissible? (AI).	2 credit hours 2/04
2009 Fall Real Estate Conference by AI.	7 credit hours 12/09	New Const. and Lien Issues (Chicago Title).	3 credit hours 11/03
2008-2009 National USPAP Update	7 credit hours 11/09	Short Sales (First AM).	4 credit hours 10/03
Title & Escrow Fundamentals	3 credit hours 7/09	Uniform Standards of Professional Practice (AI).	7 credit hours 10/03
Appraiser Commission	3 credit hours 5/09	Real Estate Financing/Land Use Planning (AI).	2 credit hours 10/03
USPAP 7 Hr Update and Business Practice Ethics 7.	7 credit hours 10/08	(MLS)Locator Computer Sys. (WAR).	3.5 credit hours 10/03
Attacking/ Defending and Appraisals in Litigation.	6 credit hours 9/08	Lender Pressure (AI).	3 credit hours 8/03
Appraising Legal Issues & Moot Court	6 credit hours 9/08	Appraisal Landmines (AI).	7 credit hours 8/03
ACOW Summit Day 1	3 credit hours 8/08	Washington State Appraisal Issues (AI).	2 credit hours 5/03
ACOW Summit Day 2.	6 credit hours 8/08	Revisions to Real Estate Forms (WAR).	7 credit hours 2/03
Real Estate Ethics.	3 credit hours 7/08	Real Estate Outlook (AI).	2 credit hours 2/03
Contract Law.	3 credit hours 7/08	What's my back yard worth? (AI).	7 credit hours 1/03
Principles of Finance/Mortgage Market.	3 credit hours 7/08	Business Market (AI).	2 credit hours 1/03
Taxation of Real Estate and Capital Gain.	3 credit hours 7/08	Understanding Mold Claims and Managing Risk.	2 credit hours 9/02
Water Rights & Supply Issues.	3.5 credit hours 10/08	Fannie Mae, Appraisal Issues and D.T.U.	2 credit hours 6/02
Buyer Agency.	4 credit hours 7/08	Master Planned Community Development (AI).	2 credit hours 4/02
Core Curriculum.	4 credit hours 8/07	Easements and Their Affect on Value (AI)	4 credit hours 11/01
National USPAP.	7 credit hours 6/07	Partial Interest Valuation - Undivided (AI).	7 credit hours 10/01
Explaining Market Value.	2 credit hours 2/07	Technology - the New Paradigm (AI).	4 credit hours 10/01
When Are You An Agent?.	3 credit hours 10/08	Making Money with Today's Technology	
Legal Update.	3 credit hours 3/06	(Realtors)	3 credit hours 10/01
High Value Homes- Part 2.	4 credit hours 10/06	Price Sells Property (Pro Directions)	3 credit hours 7/01
Appraising Waterfront Homes(OREA).	7 credit hours 8/06	Keep Your License (Pro Directions).	7.5 credit hours 7/01
Appraisal Today(OREA).	7 credit hours 8/06	Puget Sound Residential Real Estate (AI).	2 credit hours 6/01
Appraisal Today(OREA).	7 credit hours 8/06	Uniform Standards of Professional Practice (AI).	8 credit hours 5/01
Mortgage Fraud and Appraisers(OREA).	7 credit hours 8/06	Waterfront titles in Washington.	3 credit hours 10/01
Foreclosure Rescue Scams(KCBA).	6.5 credit hours 7/06	AIRD - Residential Database	2 credit hours 11/00
Subdivision Analysis.	4 credit hours 6/06	Case Studies Residential Highest and Best use	7 credit hours 9/00
What is A Backyard Worth.	7 credit hours 4/06	Washington Real Estate Practices.	30 credit hours 2/00
Hypothetical Cond. & Extraordinary Assump.	2 credit hours 2/06	Appraising of Unusual Residential Properties	2 credit hours 1/00
National USPAP.	7 credit hours 12/05	Automated Valuation Models	7 credit hours 5/99
Appraisal Commission.	3 credit hours 11/05	Loss Prevention Program for RE Appraisers.	4 credit hours 10/99

The FHA and the Appraisal Process	7 credit hours	9/99
Growth Management Act	2 credit hours	4/99
Appraising Waterfront properties.	2 credit hours	2/99
FNMA Requirements for Desktop Underwriting	4 credit hours	11/98
Appraising complex properties	4 credit hours	11/98
Standards of Appraisal Practice	7 credit hours	9/98
Appraising High-Value and Historic Homes.	7 credit hours	4/98
Growth Management	5 credit hours	7/97
Alternative Residential reporting forms	7 credit hours	2/97
Advanced Writing Skills	7 credit hours	5/96
Legal Liabilities.	4 credit hours	1/96
Real Estate instructor training course,	15 credit hours	11/95
The Fundamentals of Relocation Appraisals	7 credit hours	10/95
Collateral Assessment Training.	7 credit hours	8/95
Appraising FHA Properties (HUD)	8 credit hours	11/94
Understanding Limited Appraisals & Report Opt	7 credit hours	7/94
Appraisal Review - Residential Properties	7 credit hours	5/94
Real Estate Law (MYKUT)	30 credit hours	10/93
FIRREA/New URAR Seminar (AIREA)	7 credit hours	10/93
Appraisal Review Symposium (AIREA)	4 credit hours	10/92
U.S.P.A.P (Bellevue Community College)	15 credit hours	4/91
FIRREA/FNMA Requirements (AIREA)	7 credit hours	3/91
Residential Valuation (AIREA)	39 credit hours	10/90
FIRREA Seminar (Office of Thrift Supervision)..	4 credit hours	9/90
Real Estate Appraisal Principles (AIREA)	39 credit hours	2/89
Standards of Professional Practice (AIREA)	24 credit hours	4/88
Real Estate Contract Law (Board of Realtors)	8 credit hours	1982
Real Estate Financing.	7 credit hours	1982
Real Estate Finance & Law.	8 credit hours	1980

Additional Appraisal Seminars:

Mortgage Brokers Practices Act (Participated in creating the law)	1994
Washington Mutual Appraisal Requirements	1991
FNMA Requirements Seminar (AIREA)	1990
Real Estate Values in King County (AIREA)	1989
FNMA/FHLMC Requirements Seminar (FHLBB)	1987